



State of Alabama
Department of Finance
Division of Purchasing
Master Agreement
Modification

CONTRACT INFORMATION

MASTER AGREEMENT NUMBER: MA 999 16000000048

NOT TO EXCEED AMOUNT:

Begin Date: 05/20/2016

Procurement Folder: 36202

Expiration Date: 05/19/2020

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 05/13/19

Version Number: 4

CONTACT INFORMATION

REQUESTOR:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

ISSUER:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

BUYER:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

CONTRACT DESCRIPTION

MA- Networking Products and Services - Adtran
Award Reference: RFB 010 16000000013

Ship To:

Bill To:

REASON FOR MODIFICATION

Contract Renewed

VENDOR INFORMATION

Name /Address:

VC000001692: Pinnacle Networx, LLC
73888 Tallassee Highway
Wetumpka AL 36092

Contact:

Sherri Mummey
334-472-2007
info@4pnx.com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - A, CAN (General Hardware): 41.1%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - B,K,C,C1,C2 (Routers, Switches and IPT): 48.9%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - D (Tracer): 22.3%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - E,E1,E2,E3,E4 and F (ProServices, Accessories and Software): 15%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - R,W1,L,L3 (Private Label ProServices and WLAN): 35.6%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - X (ProCloud Service): 24.5%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - [DO NOT USE. Use 5-digit code instead.] DO NOT USE. USE LINE 10 Networking: Adtran Products Catalog, Percent Discount Band - T (Training): 0.00%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - G (Cables, Total Access 1500, OPTI and MX): 15%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
9	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
9625800 - [DO NOT USE. Use 5-digit code instead.] DO NOT USE. USE LINE 11 Networking: Technical Services Catalog, Percent Discount: 20%								

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
10	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - T (Training): 0.00%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
11	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
96258 - Professional Services (Not Otherwise Classified) Vendor's Technical Services Networking: Technical Services Catalog, Percent Discount: 20%								

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

16000000048	Document Phase Final	Document Description MA- Networking Products and Services - Adtran	Page 4 of 4
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Purpose:

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Adtran Networking Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

Default:

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

Freight:

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

Contract period:

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

Biddable Situation:

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

Quote Requirement:

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@isd.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance
Division of Accounting and Administration
PO Box 300658
Montgomery, Alabama 36130-0658



State of Alabama
Department of Finance
Division of Purchasing
Master Agreement

Modification

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NOT TO EXCEED AMOUNT:

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Procurement Folder: 36202

Expiration Date: 05/19/2020

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 05/13/19

Version Number: 4

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jennifer.lorenz@purchasing.alabama.gov

CONTRACT DESCRIPTION

MA- Networking Products and Services - Adtran
Award Reference: RFB 010 16000000013

Ship To:

Bill To:

REASON FOR MODIFICATION

Contract Renewed

VENDOR INFORMATION

Name /Address:

VC000004136: SHI INTERNATIONAL CORP
290 DAVIDSON AVE
SOMERSET NJ 08873

Contact:

ERIC GOODMAN
800-715-3197
southeastteam@SHI.com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - A, CAN (General Hardware): 30%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - B,K,C,C1,C2 (Routers, Switches and IPT): 38%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - D (Tracer): 26%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - E,E1,E2,E3,E4 and F (ProServices, Accessories and Software): 8%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - R,W1,L,L3 (Private Label ProServices and WLAN): 29%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - X (ProCloud Service): 25%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - T (Training): 0.00%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - G (Cables, Total Access 1500, OPTI and MX): 3%								

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

Final

16000000049	Document Phase Final	Document Description MA- Networking Products and Services - Adtran	Page 4 of 4
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Purpose:

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Adtran Networking Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

Default:

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

Freight:

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

Contract period:

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

Biddable Situation:

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

Quote Requirement:

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@isd.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance
Division of Accounting and Administration
PO Box 300658
Montgomery, Alabama 36130-0658



State of Alabama
Department of Finance
Division of Purchasing
Master Agreement
Modification

CONTRACT INFORMATION

MASTER AGREEMENT NUMBER: MA 999 16000000050

NOT TO EXCEED AMOUNT:

Begin Date: 05/20/2016

Procurement Folder: 36202

Expiration Date: 05/19/2020

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 05/13/19

Version Number: 5

CONTACT INFORMATION

REQUESTOR:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

ISSUER:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

BUYER:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

CONTRACT DESCRIPTION

MA- Networking Products and Services - Adtran
Award Reference: RFB 010 16000000013

Ship To:

Bill To:

REASON FOR MODIFICATION

Contract Renewed

VENDOR INFORMATION

Name /Address:

VC000004787: GOVCONNECTION INC
DBA: Connection
PO Box 536477

PITTSBURGH PA 15253-5906

Contact:

Laura Woudstra
444-444-4444
laura.woudstra@connection.com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - A, CAN (General Hardware): 37%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - B,K,C,C1,C2 (Routers, Switches and IPT): 44%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - D (Tracer): 25%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - E,E1,E2,E3,E4 and F (ProServices, Accessories and Software): 13%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - R,W1,L,L3 (Private Label ProServices and WLAN): 35%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - X (ProCloud Service): 25%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - T (Training): 0.00%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - G (Cables, Total Access 1500, OPTI and MX): 4%								

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

Final

16000000050	Document Phase Final	Document Description MA- Networking Products and Services - Adtran	Page 4 of 4
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Purpose:

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Adtran Networking Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

Default:

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

Freight:

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

Contract period:

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

Biddable Situation:

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

Quote Requirement:

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@isd.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance
Division of Accounting and Administration
PO Box 300658
Montgomery, Alabama 36130-0658



State of Alabama
Department of Finance
Division of Purchasing
Master Agreement
Modification

CONTRACT INFORMATION

MASTER AGREEMENT NUMBER: MA 999 16000000051

NOT TO EXCEED AMOUNT:

Begin Date: 05/20/2016

Procurement Folder: 36202

Expiration Date: 05/19/2020

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 05/13/19

Version Number: 4

CONTACT INFORMATION

REQUESTOR:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

ISSUER:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

BUYER:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

CONTRACT DESCRIPTION

MA- Networking Products and Services - Adtran
Award Reference: RFB 010 16000000013

Ship To:

Bill To:

REASON FOR MODIFICATION

Contract Renewed

VENDOR INFORMATION

Name /Address:

VC000004834: Norstan Communications, Inc.
DBA: BLACK BOX NETWORK SERVICES, INC
1010 HALEY RD

Contact:

Lynn Langley
251-401-9876
Lynn.Langley@blackbox.com

MUFREESBORO TN 37129

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

96258 - Professional Services (Not Otherwise Classified)

Vendor's Technical Services

Networking: Technical Services Catalog, Percent Discount: 25%

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:

Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

Final

16000000051	Document Phase Final	Document Description MA- Networking Products and Services - Adtran	Page 3 of 3
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Purpose:

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Montgomery, Alabama 36130-0658



State of Alabama
Department of Finance
Division of Purchasing
Master Agreement

Modification

CONTRACT INFORMATION

MASTER AGREEMENT NUMBER: MA 999 16000000052

NOT TO EXCEED AMOUNT:

Begin Date: 05/20/2016

Procurement Folder: 36202

Expiration Date: 05/19/2020

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 05/13/19

Version Number: 4

CONTACT INFORMATION

REQUESTOR:

Jennifer Loretz
334-242-7370
jennifer.lorenz@purchasing.alabama.gov

ISSUER:

Jennifer Loretz
334-242-7370
jennifer.lorenz@purchasing.alabama.gov

BUYER:

Jennifer Loretz
334-242-7370
jennifer.lorenz@purchasing.alabama.gov

CONTRACT DESCRIPTION

MA- Networking Products and Services - Adtran
Award Reference: RFB 010 16000000013

Ship To:

Bill To:

REASON FOR MODIFICATION

Contract Renewed

VENDOR INFORMATION

Name /Address:

VC000051575: Integrated Communications Inc
19387 Nuclear Plant Road
Tanner AL 35671

Contact:

Richard Phillips
2562165655
Rphillips@Icommonline.Com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - [DO NOT USE. Use 5-digit code instead.] DO NOT USE. USE LINE 10 Networking: Adtran Products Catalog, Percent Discount Band - A, CAN (General Hardware): 44%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - [DO NOT USE. Use 5-digit code instead.] DO NOT USE. USE LINE 11 Networking: Adtran Products Catalog, Percent Discount Band - B,K,C,C1,C2 (Routers, Switches and IPT): 48%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - D (Tracer): 33%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - [DO NOT USE. Use 5-digit code instead.] DO NOT USE. USE LINE 12 Networking: Adtran Products Catalog, Percent Discount Band - E,E1,E2,E3,E4 and F (ProServices, Accessories and Software): 21%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - [DO NOT USE. Use 5-digit code instead.] DO NOT USE. USE LINE 13 Networking: Adtran Products Catalog, Percent Discount Band - R,W1,L,L3 (Private Label ProServices and WLAN); 35%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - X (ProCloud Service): 30%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - T (Training): 5%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - [DO NOT USE. Use 5-digit code instead.] DO NOT USE. USE LINE 14 Networking: Adtran Products Catalog, Percent Discount Band - G (Cables, Total Access 1500, OPTI and MX): 99.9%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
9	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
9625800 - [DO NOT USE. Use 5-digit code instead.] DO NOT USE. USE LINE 15 Networking: Technical Services Catalog, Percent Discount: 50%								

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
10	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove
 Adtran Networking Products Catalog
 Networking: Adtran Products Catalog, Percent Discount Band - A, CAN (General Hardware): 44%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
11	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove
 Adtran Networking Products Catalog
 Networking: Adtran Products Catalog, Percent Discount Band - B,K,C,C1,C2 (Routers, Switches and IPT): 48%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
12	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove
 Adtran Networking Products Catalog
 Networking: Adtran Products Catalog, Percent Discount Band - E,E1,E2,E3,E4 and F (ProServices, Accessories and Software): 21%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
13	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove
 Adtran Networking Products Catalog
 Networking: Adtran Products Catalog, Percent Discount Band - R,W1,L,L3 (Private Label ProServices and WLAN); 35%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
14	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove
 Adtran Networking Products Catalog
 Networking: Adtran Products Catalog, Percent Discount Band - G (Cables, Total Access 1500, OPTI and MX): 99.9%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
15	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

96258 - Professional Services (Not Otherwise Classified)
 Vendor's Technical Services
 Networking: Technical Services Catalog, Percent Discount: 50%

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

16000000052	Document Phase Final	Document Description MA- Networking Products and Services - Adtran	Page 4 of 4
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Purpose:

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Adtran Networking Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

Default:

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

Freight:

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

Contract period:

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

Biddable Situation:

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

Quote Requirement:

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@isd.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance
Division of Accounting and Administration
PO Box 300658
Montgomery, Alabama 36130-0658



State of Alabama
Department of Finance
Division of Purchasing
Master Agreement

Modification

CONTRACT INFORMATION

MASTER AGREEMENT NUMBER: MA 999 16000000053

NOT TO EXCEED AMOUNT:

Begin Date: 05/20/2016

Procurement Folder: 36202

Expiration Date: 05/19/2020

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 05/13/19

Version Number: 4

CONTACT INFORMATION

REQUESTOR:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

ISSUER:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

BUYER:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

CONTRACT DESCRIPTION

MA- Networking Products and Services - Adtran
Award Reference: RFB 010 16000000013

Ship To:

Bill To:

REASON FOR MODIFICATION

Contract Renewed

VENDOR INFORMATION

Name /Address:

VC000053403: Dynetics, Inc.
PO Box 5500
Huntsville AL 35814-5500

Contact:

Victoria Myers
2567135010
Sales@Dynetics.Com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - A, CAN (General Hardware): 42%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - B,K,C,C1,C2 (Routers, Switches and IPT): 49%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - D (Tracer): 25%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - E,E1,E2,E3,E4 and F (ProServices, Accessories and Software): 16.5%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - R,W1,L,L3 (Private Label ProServices and WLAN): 41%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - X (ProCloud Service): 28%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - T (Training): 0.00%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - G (Cables, Total Access 1500, OPTI and MX): 12%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
9	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
96258 - Professional Services (Not Otherwise Classified) Vendor's Technical Services Networking: Technical Services Catalog, Percent Discount: 8%								

Approved:



Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

Final

16000000053	Document Phase Final	Document Description MA- Networking Products and Services - Adtran	Page 4 of 4
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Purpose:

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Adtran Networking Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

Default:

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

Freight:

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

Contract period:

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

Biddable Situation:

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

Quote Requirement:

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@isd.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance
Division of Accounting and Administration
PO Box 300658
Montgomery, Alabama 36130-0658



State of Alabama
Department of Finance
Division of Purchasing
Master Agreement
Modification

CONTRACT INFORMATION

MASTER AGREEMENT NUMBER: MA 999 16000000054

NOT TO EXCEED AMOUNT:

Begin Date: 05/20/2016

Procurement Folder: 36202

Expiration Date: 05/19/2020

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 05/13/19

Version Number: 4

CONTACT INFORMATION

REQUESTOR:

Jennifer Loretz
334-242-7370
jennifer.lorenz@purchasing.alabama.gov

ISSUER:

Jennifer Loretz
334-242-7370
jennifer.lorenz@purchasing.alabama.gov

BUYER:

Jennifer Loretz
334-242-7370
jennifer.lorenz@purchasing.alabama.gov

CONTRACT DESCRIPTION

MA- Networking Products and Services - Adtran
Award Reference: RFB 010 16000000013

Ship To:

Bill To:

REASON FOR MODIFICATION

Contract Renewed

VENDOR INFORMATION

Name /Address:

VC000056159: Information Transport Solutions
P.O. Box 1211
Wetumpka AL 36092

Contact:

Ginny Lambert
3345671993
Ginny.Lambert@Its-Networks.Com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - A, CAN (General Hardware): 37%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - B,K,C,C1,C2 (Routers, Switches and IPT): 45%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - D (Tracer): 25%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - E,E1,E2,E3,E4 and F (ProServices, Accessories and Software): 12%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - R,W1,L,L3 (Private Label ProServices and WLAN): 35%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - X (ProCloud Service): 25%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - T (Training): 0.00%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - G (Cables, Total Access 1500, OPTI and MX): 6%								

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

Final

16000000054	Document Phase Final	Document Description MA- Networking Products and Services - Adtran	Page 4 of 4
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Purpose:

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Adtran Networking Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

Default:

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

Freight:

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

Contract period:

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

Biddable Situation:

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

Quote Requirement:

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@isd.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance
Division of Accounting and Administration
PO Box 300658
Montgomery, Alabama 36130-0658



State of Alabama
Department of Finance
Division of Purchasing
Master Agreement
Modification

CONTRACT INFORMATION

MASTER AGREEMENT NUMBER: MA 999 16000000055

NOT TO EXCEED AMOUNT:

Begin Date: 05/20/2016

Procurement Folder: 36202

Expiration Date: 05/19/2020

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 05/13/19

Version Number: 5

CONTACT INFORMATION

REQUESTOR:

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334-242-7370
jennifer.lorenz@purchasing.alabama.gov

ISSUER:

Jennifer Loretz
334-242-7370
jennifer.lorenz@purchasing.alabama.gov

BUYER:

Jennifer Loretz
334-242-7370
jennifer.lorenz@purchasing.alabama.gov

CONTRACT DESCRIPTION

MA- Networking Products and Services - Adtran
Award Reference: RFB 010 16000000013

Ship To:

Bill To:

REASON FOR MODIFICATION

Contract Renewed

VENDOR INFORMATION

Name /Address:

VC000057072: Office Management Systems
DBA: Logista
5911 Greenwood Parkway

Bessemer AL 35022

Contact:

Sandra Jones
2055652229
Sjones@Logistasolutions.Com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - A, CAN (General Hardware): 41.5%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - B,K,C,C1,C2 (Routers, Switches and IPT): 49%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - D (Tracer): 27%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - E,E1,E2,E3,E4 and F (ProServices, Accessories and Software): 17%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - R,W1,L,L3 (Private Label ProServices and WLAN): 39%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - X (ProCloud Service): 28%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - T (Training): 0.00%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - G (Cables, Total Access 1500, OPTI and MX): 12%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
9	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
96258 - Professional Services (Not Otherwise Classified) Vendor's Technical Services Networking: Technical Services Catalog, Percent Discount: 20%								

Approved:



Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

Final

16000000055	Document Phase Final	Document Description MA- Networking Products and Services - Adtran	Page 4 of 4
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Purpose:

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Adtran Networking Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

Default:

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

Freight:

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

Contract period:

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

Biddable Situation:

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

Quote Requirement:

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@isd.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance
Division of Accounting and Administration
PO Box 300658
Montgomery, Alabama 36130-0658